



The Retail Systems Experts



Offshore Dedicated Development Teams

'Something completely different: offshore services delivered by a specialist, UK-based retail systems business.'

Benefits

- ◆ Cost effective
- ◆ Flexible range of solutions
- ◆ Real retail understanding
- ◆ ISO accredited processes to ensure quality
- ◆ UK support to help you make offshoring work

PMC
30-32 Blacklands Way
Abingdon
Oxfordshire
OX14 1DY

Phone: 01235 521900
www.paulmasonconsulting.co.uk
enquiries@paulmasonconsulting.co.uk

Our Offshore Philosophy & Approach

We believe that most retailers can benefit from the flexibility and cost advantages offered by moving work offshore. However success requires the right offshore partner. A partner who can make it work for you by taking care of the issues that traditionally make it difficult to truly deliver the potential benefits of offshoring. These issues include usable quality-driven processes, language and cultural differences, distance and, most importantly, a real understanding of retail.

We employ the highest quality technical resources at our offices in India and train them to be retail systems experts. We give them the best tools to work with and deploy transparent, workable processes within an ISO accredited framework. Crucially, they operate in a completely joined up fashion with our experienced retail experts in the UK who work next to the customer to ensure that every assignment is a success.

Your Own Development Team

If you have a steady stream of development requirements, want more control and closer involvement than allowed by outsourcing projects to an offshore development company, then a dedicated team from PMC could be the answer. We can set up a dedicated development team, working closely with you to specify and source the people you need. We will recruit them, accommodate them, deal with all the employment regulations and manage them day-to-day. However, you control their workload and priorities and they can work to your standards and methodologies or ours – it's your choice.

Building The Team

We will build a team that precisely matches your requirements, either by assigning existing personnel or by fast-track recruitment. We will discuss with you the configuration of your team and the detailed specification of each team member, to include required technical skills, experience requirements and helpful functional exposure.

We will provide you with a resource specification document to approve before any recruitment commences.

We will source, screen, and interview candidates before you meet them. If you have particular screening or testing requirements, we will incorporate them into the process.

Training The Team

Training and knowledge transfer is critical to the success of your dedicated development team. We will work closely with you to create the right training plan. Training can be carried out in India, the UK or partly in each location.

Managing The Team

We will play a hands-on role in the management of your offshore team, linking closely with your own managers as required. Our management team in India will ensure that your expectations are met on a daily basis, while in the UK our QA Manager will give you local support to ensure you get the best out of the offshore team.

Managing Communication

Clearly, effective communication is vital when you have a team working remotely and in a different time zone. We work with you to decide how best to enable the routine communication that will underpin day to day working. We use a wide range of electronic communication options including telephone calls, conference calls, chat (messaging), videoconference and email.

Offices & Infrastructure

Your commercials will include office space and all the enabling infrastructure your team will require, including furniture, LAN, ISP and telephony.

The Benefits

Your own offshore team without the hassle of setting up your own operation. If you need a minimum of just five developers, you should talk to us as you will be surprised by the savings we can deliver.

Your Success built on our Experience